



Episode Payment: Private Innovation and Opportunities for Medicare

**The Fairmont Hotel
2401 M Street, N.W. Washington, D.C. 20037**

May 17, 2011

Overview: The Brandeis University Health Industry Forum is hosting this meeting to contribute to the efforts of the Center for Medicare and Medicaid Innovation. Its purpose is to assess private sector episode payment initiatives that have actually been implemented and identify key lessons about the design and implementation of episode payment that can inform future program development. The group will synthesize key elements that the Innovation Center could consider in its efforts to explore episode payment programs that are feasible, sustainable and scalable.

10:00 a.m. Continental Breakfast

10:30 a.m. Welcome and discussion of meeting objectives

This session will summarize principal opportunities and challenges for episode payments and set out meeting objectives.

Stuart Altman, Ph.D., Professor of National Health Policy, Brandeis University
Richard Gilfillan, MD, Acting Director, Center for Medicare and Medicaid Innovation

11:00 a.m. Overview of “state of the art” episode payment programs

Case Study 1: Prospective payment for Parts A and B during hospitalization (ACE Demo)

Michael Zucker, Senior Vice President, Baptist Health System (San Antonio, TX)

Case Study 2: Prospective episodes for hip and knee surgery plus 90 days post-discharge

Richard Afable MD, President and CEO, Hoag Memorial Hospital Presbyterian
James Robinson, Ph.D., Professor, UC Berkeley School of Public Health
Tom Williams, Dr.Ph. Executive Director, Integrated Healthcare Association

Case Study 3: Budgeted episodes for total knee replacement plus 180 days post-discharge

Betty Herbert, Director, Managed Care, CaroMont Health (Gastonia, NC)

Case Study 4: Preparation for implementing five chronic care episodes

Joseph Fifer, Vice President for Finance, Spectrum Health System (Grand Rapids MI)
Jim Byrne, Vice President, Priority Health

1:00 p.m. Lunch

1:30 p.m. Further discussion of key issues from episode payment case studies.

This session will focus in more detail on specific issues including: prospective payment versus prospective budgeting with retrospective settlements, physician engagement and care redesign, special post-acute care issues, and beneficiary perspectives.

Christopher Tompkins, Ph.D., Associate Professor, Brandeis University
Francois de Brantes, President, Healthcare Incentives Improvement Institute

2:30 p.m. Break

2:45 p.m. The development path for a “claims engine” that would support large-scale episode payment pilots and that would be scalable across multiple organizations?

Panelists from technology companies and health insurers will discuss efforts to establish scalable claims engines and implications of their experiences for Medicare payment initiatives.

Gilbert D’Andria, Vice President, MedAssets
Jay Sultan, Associate VP Applied Analytics, The TriZetto Group
Sheila Stewart, Director, Data Analysis, Trailblazer Health Enterprises

4:00 p.m. What are the opportunities for new federal episode payment initiatives?

This session will summarize key lessons from the day’s discussion and identify potential next steps for consideration by CMMI.

4:30 p.m. Meeting Adjourns